



## PomeGran Acquires Canquest Communications to Expand Hybrid Broadband Coverage

Acquisition Establishes Strong Foundation for Rural Chatham-Kent and Accelerated Ontario Expansion.

**Toronto, ON, CANADA and Chatham, ON, CANADA (July 8, 2021)** – PomeGran Inc., a leading owner and operator of fibre and fixed wireless rural broadband networks across Canada, is pleased to announce the acquisition of Canquest Communications (Online) Inc. (Canquest), a leading Internet Service Provider in Chatham-Kent. This acquisition represents an important step towards PomeGran's establishment of a significant presence in rural Southwestern Ontario, in order to provide superior high-speed Internet and value-added services to underserved communities.

"We are very excited about Canquest joining our growing PomeGran family of companies," said Rob Klein, PomeGran's Vice President, Mergers & Acquisitions. "Canquest brings a strong established customer base in Chatham-Kent, one of the oldest communities in Southwestern Ontario, providing residents with broadband and Voice Over IP (VoIP) services. PomeGran's strength in delivering hybrid networks, with fibre and wireless, for rural Canada will be leveraged for the rural expansion within the Chatham-Kent area for new products and services," he concluded.

Canquest is an established, leading Internet and VoIP phone service provider, serving thousands of customers in the Chatham area. The proposed rural network expansion will cover approximately 15 additional surrounding townships. Prior to launching Canquest, John Smith and his long-time business partner, Brent Ward, launched STN Smart Talk Network, a national long distance service provider that they took public on the Toronto Stock Exchange. STN had annualized sales in excess of \$300 million.

"We are very pleased to join the PomeGran group of companies. Their technical, human and financial resources combined with their exemplary achievements in developing Broadband Wireless Access products will bring significant benefits to Canquest and its present and future customers," stated John W. Smith, cofounder of Canquest. "We look forward with anticipation and confidence to our future with PomeGran," he concluded.

"Canquest's contribution to this alliance comprises a well-recognized local brand, experienced and committed team members and an established loyal customer base. Now being *Powered by PomeGran*, Canquest can grow stronger, faster and reach significant growth targets which will benefit our customers, our team and our Chatham-Kent community," stated Brent Ward, cofounder of Canquest.

In addition to providing high-speed Internet to the citizens of Chatham-Kent, Canquest, through the PomeGran group of companies, will enhance customers' lives by offering additional value-added-services such as: 24/7 virtual healthcare on demand (through a partnership with TELUSHealth<sup>™</sup>); distance learning platforms; and Connection Kiosks for victims of domestic abuse and violence. Access to leading edge technology and products through PomeGran's global manufacturing facilities will bring significant benefit to the region.





## **About Canquest Communications**

The idea for Canquest was born in 1992 when founder John Smith noticed that there were no phone companies that could provide quality service at an affordable price. Since then, Canquest has grown every year due to the intense commitment the company makes to customers. Canquest is operated by a highly knowledgeable team that brings decades of telecommunications experience to the company.

Canquest provides its customers with reliable, high-speed, secure and affordable Internet and VoIP phone service, as well as maintaining local technical support agents who are available seven days a week.

## About PomeGran Inc.

PomeGran Inc., headquartered in Toronto, ON, Canada, owns and operates fibre and fixed wireless broadband networks across Canada and is an IoT Managed Internet Service Provider that delivers a secure, AI-powered, self-healing platform for Smart Infrastructure. PomeGran, through its EION subsidiary, is a global provider of Broadband Wireless Access products that enable effective, economic and secure wireless high-speed communications solutions.

## FOR ADDITIONAL INFORMATION, PLEASE CONTACT:

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